

ABR Adds Two New Staff Members

Rick Black has joined ABR Wholesalers as vice president - purchasing and **Rich Davis** has joined the supply company as an outside sales representative.

Rick had been commercial buyer and responsible for ABR's information technology. He left just over five years ago to handle training and support for Prophet 21, a Pennsylvania-based software developer. Prophet 21's software is specifically for wholesale distributors, and Rick was very familiar with it since it runs ABR's system.

In his new position, Rick will be adding information technology responsibilities to his purchasing function.

Rick lives in North Chili with his wife Ginger. Away from the office, he enjoys playing golf, working on

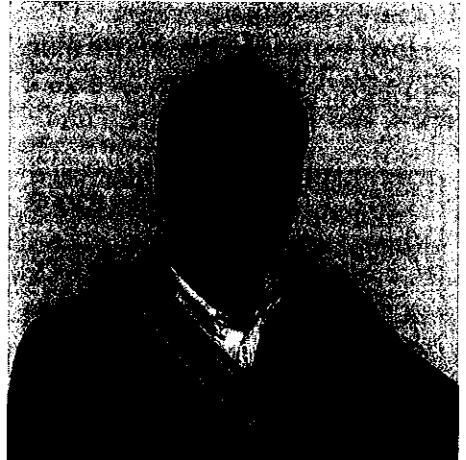
his computer and working out occasionally. He plans to rejoin the local chapter of the National Association of Purchasing Managers.

Before joining ABR, Rich was an outside sales representative at R.E. Michel. He also worked in outside sales for Jordan Supply and was Maine and New Hampshire representative for Weil McLean.

Rich graduated from SUNY Potsdam with a degree in English. He lives in Brighton with his wife Mary and their two sons. He is an avid fly fisherman, and collector of old hi-fi equipment and old sports cars. He has owned a 57 Triumph TR3 for more than 30 years, which was before he had a driver's license.



Rick Black



Rich Davis



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