

## Two Sales Representatives Join ABR



*Scott Nairy*

**Scott Nairy** and **Brad Stever** have joined ABR Wholesalers as outside sales representatives. Both cover the Rochester area.

For Scott, returning to ABR is like a homecoming. He was a



*Brad Stever*

sales representative for the wholesaler for six years in the early 1990s, and then went to Thurston Mechanical for two years. There, he worked as a project manager and estimator.

After studying refrigeration at SUNY Canton, Scott joined the U.S. Army, where he served as an HVAC service technician. Upon his discharge, he went to work for his father's company, Monroe Piping and Sheetmetal. He worked there for three years before joining ABR.

Scott is active in ASHRAE (American Society of Heating, Refrigeration and Air Conditioning Engineers), where he chairs the research committee. He lives in Irondequoit with his wife Denise and their three children. Away from the job, Scott enjoys sketching and gardening.

Brad comes to ABR from the paper business. Before joining the wholesaler, he spent two years as an outside sales representative for Sofco, selling paper products to the restaurant industry. Before that, he was sold out of the Albany warehouse of Unisource, a national printing paper distributorship.

Brad, a graduate of SUNY Plattsburgh, represents ABR in the Rochester and Finger Lakes areas. He lives in Webster, and enjoys playing golf, hunting and fishing.

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